

### 天津华利保温建材有眼公司 Tianjin Huali Thermal Insulation Building Material Co., Ltd.

## Work together to create a better future 携手合作共创未来























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天津华利保温建材有限公司成立于一九九五年并投产,位于天津滨海高新区塘沽海洋科技园丹江路126号,公司主要从事保温材料的生产(主要包括:岩棉、橡塑海绵、玻璃棉、陶瓷棉、复合花纹铝板、复合岩棉板、防火门、聚氨酯制品、柔性可拆卸保温套等),自建厂以来,我公司不懈地抓生产技术管理、质量管理,已获得了ISO9001、ISO14001、ISO18001管理体系证书,建立了严密的质保体系、环境体系和职业健康安全体系。本公司生产的保温材料先后通过了中国船级社、挪威船级社、法国船级社、美国船级社、日本船级社认可,同时取得了中国船级社工厂认可证书和法国船级社欧共体认可证书。我公司研制开发的复合花纹铝板取得了国家实用新型产品专利,并以优质的产品、优良的服务赢得了用户的一致好评。

工厂占地累计100000平方米,公司注册资金10000万元,现有资产20000万元,现有员工280人,其中管理人员40多名,近年来业务范围不断扩大,设备不断更新改造,现有舾装车间、聚 氨酯生产车间、保温制品生产车间、板制品生产线、软保温生产车间、复合花纹铝板生产车间共介个车间。公司保温材料年产量达到10000吨,复合花纹铝板年产量100万平米,复合岩棉板年产量10万平米,并配有一定规模的生产及检测设备。

几年来为海洋石油工程股份有限公司、环渤海地区各大船厂、大港油田、新疆油田及各大石化 项目等诸多工程提供了大量的保温材料,产品质量均能达到国家标准,并获用户好评,企业信誉和 知名度不断提高。



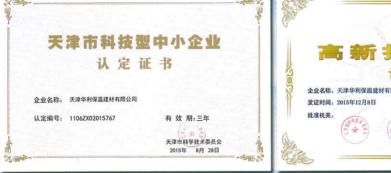
Tianjin Huali Thermal Insulation Building Material Co., Ltd. was founded in 1995 and put into operation, located in No.126, Danjiang Road, Tanggu Marine Science and Technology Zone, Tianjin Binhai High-tech Area. The company mainly produce thermal insulation materials (including: rock wool, FEF, glass wool, ceramic wool, stucco embossed aluminum cladding with moisture barrier, composite rock wool plate, fire door and PUR, removable insulation cover.). Since established, our company's been constantly improving production, technology and quality management, obtained the ISO9001, ISO14001, ISO18001 management system certificates, and established a strict QA and HSE system. Huali insulation materials have been passed the approval of CCS, ABS, LR, BV, GL, NK, etc. The embossed aluminum cladding with moisture barrier acquired national utility model patent, and won the clients' unanimous praise with the excellent quality and service.

The factory covers an area of 100,000m2, with registered capital of 100,000,000RMB, current capital of 200,000,000RMB, 280 staff including more than 40 management employee. In recent years, the company continuously expands its business scope, upgrades equipments, covering 6 shops: outfitting, PUR, removable insulation cover, aluminum cladding ,insulation materials and production line for insulation sheet. The annual output of thermal insulation materials reaches 10,000 tons, aluminum cladding achieves 1,000,000m2 per year, composite rock wool board is 100,000 m2 per year and Huali equipped with production and testing equipments.



For CNOOC offshore oil engineering company, shipyard aounrd Bohai area, Dagang Oilfield, Xinjiang Oilfield and major petrochemical projects, Huali has been providing large amount of insulation materials over the years. All product quality reaches the national standard and obtained client's praise, improving corporate reputation and popularity.

















# evelopment history 发展历程

Year 2000, embossed aluminum cladding with moisture barrier acquired national utility model patent and CCS factory approval

2000年公司研制 开发的复合花纹铝 板获得国家专利证 书,同时保温材料 获得CCS工厂认 可。 Year 2001, pssed International Quality Management System Certificate

2001年公司通过国际 质量管理体系认证。

Year 2002, established Tianijn Huali Thermal Insulation Engineering Co., Ltd

2002年天津华利保温工程公司成立。

Year 2002, removable insulation cover acquired national patent, meanwhile acquired award for scientific and technological advancement in Tanggu and scientific and technological accomplishment award in Tianjin.

2002年公司研制开发的三防保 温被获得国家专利,同时在塘沽 区获得科技进步奖和天津市科学 技术成果奖。

■ 1995年4月19日公司成立。 19th April 1995, company founded.

1998年公司工厂在海洋高新区落成。

Year 1998, factory finished building in Hi-tech Area of Tianjin

Year 2003, passed EC,

DNV approval

公司通过EC、DNV认可。

2003年

2004年公司总经理出国考察挪威、ROCKWOOL和瑞士MABI公司。 2004年成为ROCKWOOL渤海地区代理。

2004年新厂落成,成为中国北方地区最大的船用保温材料生产厂家。 2004年橡塑海棉项目投产。

Year 2004, General Manager investigation trip abroad to Norway, Roxul and MABI in Switzerland

Year 2004, agent for Roxul in Bohai Area.

Year 2004, completed new factory, become the largest outfitting insulation manufacturer in northern area.

Year 2004, put into production of FEF





Flexible removable insulation cover

#### 柔性可拆卸保温套

在石油、石化行业中,设备、管件往往为不规则工件,此类工件的维修需要反复拆装保温层,为此耗费了很多的人力物力。针对此现象,我公司自行研制了一种可按照用户需要、依据设备规格形状量身定做的新产品:柔性可拆卸保温套。此产品具有防冻、防腐蚀、防潮、不燃等特性,同时具备不刺激皮肤、不污染环境、质量轻、安装过程简单、施工方便等优点,并且可以设计为能够与工件完全贴合,易于安装拆卸,并可反复使用。

In the petroleum and petrochemical industry, equipment and pipe fittings are often irregular parts. The maintenance of such parts needs to be repeatedly remove and install insulation covers, which costs a lot of manpower and material resources. In view of this phenomenon, our company has developed a new product which can be customized according to the needs of users and the specifications of the equipment, named flexible removable insulation cover. This product has the certificates of anti-freezing, anti-corrosion, moisture-proof, non-combustibility and so on. It also has the advantages of notn-stimulating, friendly to the environment, lightweight, simple and convenient construction and can be designed to be fully fit with the irregular parts, easy to remove and install, repeatedly use.

- → 耐温度[service temperature]: 0~1000℃
- → 产品厚度[Thickness]: 10~200mm

(通常≥100mm需要分层制作)

[normally, layering equal and above 100mm]

- → 密度[Density]: 100~128kg/m³
- → 导热系数[Thermal conductivity]: 0.035~0.45(w.mk)
- → 加热收缩率[Heat shrinkage]: (600°C×2H)≤ 1%
- → 压缩回弹率[Compressional resilience]: 70%
- → 憎水率[Hydrophobic]: ≥ 95%



考虑到产品的长久使用性,我们在产品拼缝处进行双层保护设计,在紧固时带来多一层的安全保护。同时我司的设计也使得产品的连接强度增加70%,避免除极端情况以外的情况下可能发生的断裂。

Considering the long-term usability of the product, we make a double layer protection design at the joint and provide additional protection during fastening. At the same time, our design increases the connection strength by 70% and avoids the possible fracture except the extreme cases.

此产品适用于船舶、化工、冶金、热电、建筑等领域的管道、设备及小型异型结构设备的保温,特别适用于小型异型结构如弯头、法兰、阀门的设备的保温。

Applicable to the ship, chemical industry, metallurgy, thermal power, building in areas such as pipeline, equipment and small special equipment insulation structure, especially suitable for small heterotypic structure such as elbow, flange, valve equipment heat preservation.



在现代工业领域里,很多地方由于生产工艺,安全防护等原因,需<mark>要做保温。</mark>

In the modern industrial field, many places need to be insulated because of the production process, safety protection, etc.

大多数地方,使用传统的保温棉外加铝皮包裹就能实现保温功能,但也有很多地方,<mark>用传统保温手段的效果并不理想,</mark>有的用传统手段甚至根本无法实施。

However, in most places, the use of traditional insulation material with aluminum cladding can realize heat preservation function, but some other positions, such means of insulation effect is not ideal, some even cannot be implemented by traditional means.

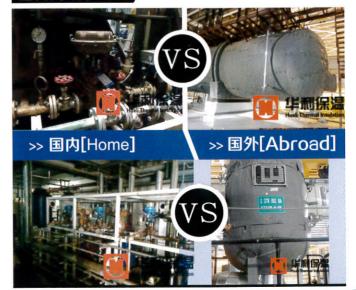




Industrial insulation project-comparison at home and abroad

#### 工业保温项目一国内外现状对比

#### 国内外现状对比





Flexible removable insulation cover-structure

#### 柔性可拆卸保温套——结构

#### 内衬层[Inside liner]

工作温度[Service temperature]: ≤1000℃ 特殊情况可以加耐磨层,比如: 不锈钢丝网等。
Special conditions, can add anti-corrosion layer, like stainless steel wire mesh.



#### 保温层[Insulation layer]

起到主要保温作用。

常见的保温层有:玻璃纤维针刺毡、陶瓷棉毡等。

Heat preservation.

common layers including fiberglass needled mat, ceramic



#### ■外保温层【Protection layer】

工作温度[Service temperature]: ≤260℃

特性: 防水、防油、防污渍、耐气候老化

Fastures: Waterproof, grease proofing, Stain resistant, weatherable aging.



#### Have you ever encountered the following situations?

#### 您是否会碰到以下情况?

Flexible removable insulation cover-exclusive nameplate

#### 柔性可拆卸保温套一专属铭牌

Too much information, the original design drawing is gone! 资料太多,最初的 设计图纸不见了!



Such a long time, the data of insulation products are lost!

时间太久,保温产品 的数据丢失了!



我们 能为您解决 we can solve for

we can solve for you

Module ID.: 100-PAR-001 Tag. No.: C1C3FSWK признание модуль: тет номер: Line No./трубопровод номер: 114-MR-00014-01 Rating/petrunir. 600LB Size/pasmep: DN50 Fitting Type: Ball Valve приладка тип: Кран шар. фл.

212-WW-00028-01 10 OF 22 Size/Rating DN50/HE

Material No 7
Fitting Type Valve 4



专属**治**牌 Exclusive nameplate

Each of our insulation products will have an unique nameplate, which will ensure the recognition of the products. If you provide the nameplate information, we can make "clone" for you.

我们每一个保温套产品都会有一块专属铭牌,极大的确保了产品的可识别性,您只要提供名牌信息,我们就可以为您进行"克隆"。

唯一的身份编码,可 识别性为您提供更便 捷的售后服务。

Unique identity coding, and the recognition provide more convenient after-sales service for you





Flexible removable insulation cover-classification

#### 柔性可拆卸保温套一产品分类

#### 一、可拆卸式保温套(普通常温型) General normal temperature type

产品编号[Product ID]: HLB I

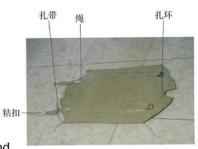
结构介绍[structure introduction]:

由双面涂覆高强度防护布和憎水复合硅酸盐板材制成

Produced by double coated high strength protective cloth and

hydrophobic compound silicate plate

最高适用温度 [ highest applicable temperature]: 120℃



普通常温型——结构说明 normal temperature type structure explaination

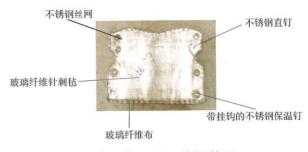
#### 二、可拆卸式保温套(普通高温型) General high temperature type

产品编号[Product ID]: HLBII

结构介绍[structure introduction]:

由玻璃纤维针刺毡和双面涂覆硅橡胶的玻璃纤维布制成 It consists of fiberglass needled mat felt and double-sided silicone rubber fiberglass cloth

最高适用温度 [ highest applicable temperature]: 500℃



普通高温型——结构说明 normal temperature type structure explaination

#### 三、可拆卸式保温套(新型常温型) New-type normal temperature

产品编号[Product ID]: HLB III

结构介绍[structure introduction]:

内衬层: 双面涂层硅胶布

Inside liner: double-side coated silicone cloth

保温层:玻璃纤维针刺毡

Insulation layer: fiberglass needled mat

外保护层: 双面涂层硅胶布

Protection layer: double-side coated silicone cloth

最高适用温度[Highest applicable temperature]: 250℃



#### 四、可拆卸式保温套(新型高温型) New-type high temperature

产品编号[Product ID]: HLB IV

结构介绍[structure introduction]:

内衬层: 陶瓷棉纤维布

Inside layer: ceramic wool fiber cloth

保温层: 陶瓷棉纤维毡

Insulation layer: ceramic wool fiber blanker

外保护层: 双面涂层硅胶布

Protection layer: double-side coated silicone cloth,

最高适用温度[Highest applicable temperature]: 650℃



#### 五、可拆卸式保温套(新型超高温型) New-type super high temperature

产品编号[Product ID]: HLB V

结构介绍[structure introduction]:

内衬层: 高硅氧布

Inside liner high silica fabric cloth

保温层:陶瓷棉纤维毡

Insulation layer: ceramic wool fiber blanket

外保护层: 双面涂层硅胶布

Protection layer: double-side coated silicone cloth

最高适用温度[Highest service temperature]: 1000℃



# **→**

Flexible removable insulation cover-advantage

#### 柔性可拆卸保温套一 产品优势



Flexible removable insulation cover-application

#### 柔性可拆卸保温套— 应用领域







Flexible removable insulation cover-case study (economic benefit)

#### 柔性可拆卸保温套一案例分析(经济利益)

序 号 Item	保温 工件 Insulated Parts	保温 面积 ( m²) Area	传统保温 Traditional Insulation				柔性保温 Flexible removable insulation				对比 (柔性保温-传统保温) Comparison	
			表面 温度 Surface Temp	热量流失 kwh/m²/Year Heat loss	效益 /m²/Year ( RMB ) Benifit	效益小计 (10K RMB) Benefit Amount	表面 温度 Surface Temp	热量流失 kwh/m²/Year Heat loss	效益 /m²/Year (RMB) Benifit	效益小计 (10K RMB) Benefit Amount	工作 总结能 kwh/年 Total Energy Conservation	工作 总效益 /年(RMB) Total enefit
1	一联合两 台烟机 Combined- cycle Flue Gas Expander	109	134.4°C	6885	75730.5	825.5	76.7℃	5331	76526	834	169386	8.5
2	一联合两 台汽轮机 Combined- cycle Steam Turbine	107.5	1037°C	4580	20376	219	54.9°C	2722	21327	229.2	199735	10.2
3	K5202 汽轮机 K5202 Turbine	102	76.1°C	2582	11749	12	49.9℃	2183	11924	12.2	6863.6	0.2
4	K201 汽轮机 K201 Turbine	12	1016°C	4320	19727.5	23.7	542°C	2640	20587	24.7	20160	1
5	K101 汽轮机 K101 Turbine	11	89.4°C	3465	20947.5	23	54.9°C	2722	213327	23.4	8173	0.4
1	合计 Total	249.7				1103.2				1123.5	404317.6	20.3

#### 根据3E Plus软件核算出上述数据内容,我们可以看到以下信息:

- A、对比传统保温和我司的柔性可拆卸式保温,项目表面温度平均降低42.9℃。
- B、对比传统保温和我司的柔性可拆卸式保温,项目平均减少热量流失1302KWh/m²/年。
- C、对比传统保温和我司的柔性可拆卸式保温,项目燃烧成本平均降低763.26元/m²/年。
- D、此项目传统保温和我司的柔性可拆卸式保温相比,每年节能总量404317.6KWh,折算标准煤为163344kg,降低燃烧成本20.3万元。

#### According to the data of 3E Plus, we can see the following information:

- A. Compared to traditional thermal insulation, our flexible removable insulation cover can help to reduce surface of the average temperate by 42.9  $^{\circ}$ C
- B $_{\sim}$  Compared to traditional thermal insulation, our flexible removable insulation cover can help to reduce an average heat loss of 1302 KWH /  $m^2$  per year
- C<sub>\sigma</sub> Compared to traditional thermal insulation, our flexible removable insulation cover can help to reduce an average burning cost RB763.26 per m2 per year
- D<sub>\</sub> Compared to traditional thermal insulation, our flexible removable insulation cover can help to save annual total 04317.6KWh, converted to standard coal 163344kg, reduce burning coat 203,000RMB

传统保温 Tranditio	nal Insulation	柔性可拆卸式保温套 Removable insulation cover				
生产成本 Producti	on cost	生产成本 Production cost				
初装成本 Initial installation cost	¥400,000	初装成本 Initial installation cost	¥1200,000			
5年中重新保温的成本 Re-insulate cost during 5 years	¥3600,000	5年中重新保温的成本 Re-insulate cost during 5 years	¥60,000			
5年大修总体拆卸、 重装的人工成本 Overall remove and installation cost in 5 years	¥2400,000	5年大修总体拆卸、 重装的人工成本 Overall remove and installation cost in 5 years	¥300,000			
共计 Total amount	¥6400,000	共计 Total amount	¥1560,000			
生产周期 Producti	on perios	生产周期 Production perios				
每次检修时拆卸、重装所耗费的工时(按2次/年) Man-hour while remove and reinstall (biannual)	3000hrs	每次检修时拆卸、重装所耗费的工时(按2次/年) Man-hour while remove and reinstall (biannual)	500hrs			
5年共计 Total	30000hrs	5年共计 Total	5000hrs			





#### 柔性可拆卸保温套— 工程业绩

(天然气领域 natural gas)

















#### 柔性可拆卸保温套— 工程业绩

(电力领域 power field)















#### 柔性可拆卸保温套— 工程业绩

(海洋工程领域 oceaneering)











#### 柔性可拆卸保温套— 工程业绩

(船舶工业领域 shipping industry)







Flexible removable insulation cover-project performance

#### 柔性可拆卸保温套一 工程业绩

(石油化工领域 petrochemical engineering)







#### 天津华利保温建材有限公司

Tianjin Huali Thermal Insulation Building Material Co., Ltd.

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